

# HOPA

P O R T S

Canada 

WHO WE ARE

# MANAGING WORKING WATERFRONTS ON THE CANADIAN GREAT LAKES

- Hamilton + Oshawa + Niagara
- 1,400 acres
- 10+ million MT cargo
- 700 vessel calls per year
- 180+ tenant companies
- 66 staff



WHO WE ARE

# HAMILTON-OSHAWA PORT AUTHORITY IS ONE OF 17 PORT AUTHORITIES IN CANADA

HOPA's mandate is to facilitate trade and support Canadian industry, by providing industrial space, and efficient transportation connections.



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# CANADA PORT AUTHORITY

- **Non-share capital corporation**
- **Government-business enterprise**
- **Self-funded**
- **Reinvesting in our assets**
- **Activities determined by the Canada Marine Act and Letters Patent**



## H O P A O V E R V I E W

### OUR VISION:

**Building an integrated port network on the Great Lakes, to boost supply chain resilience**



WHO WE ARE

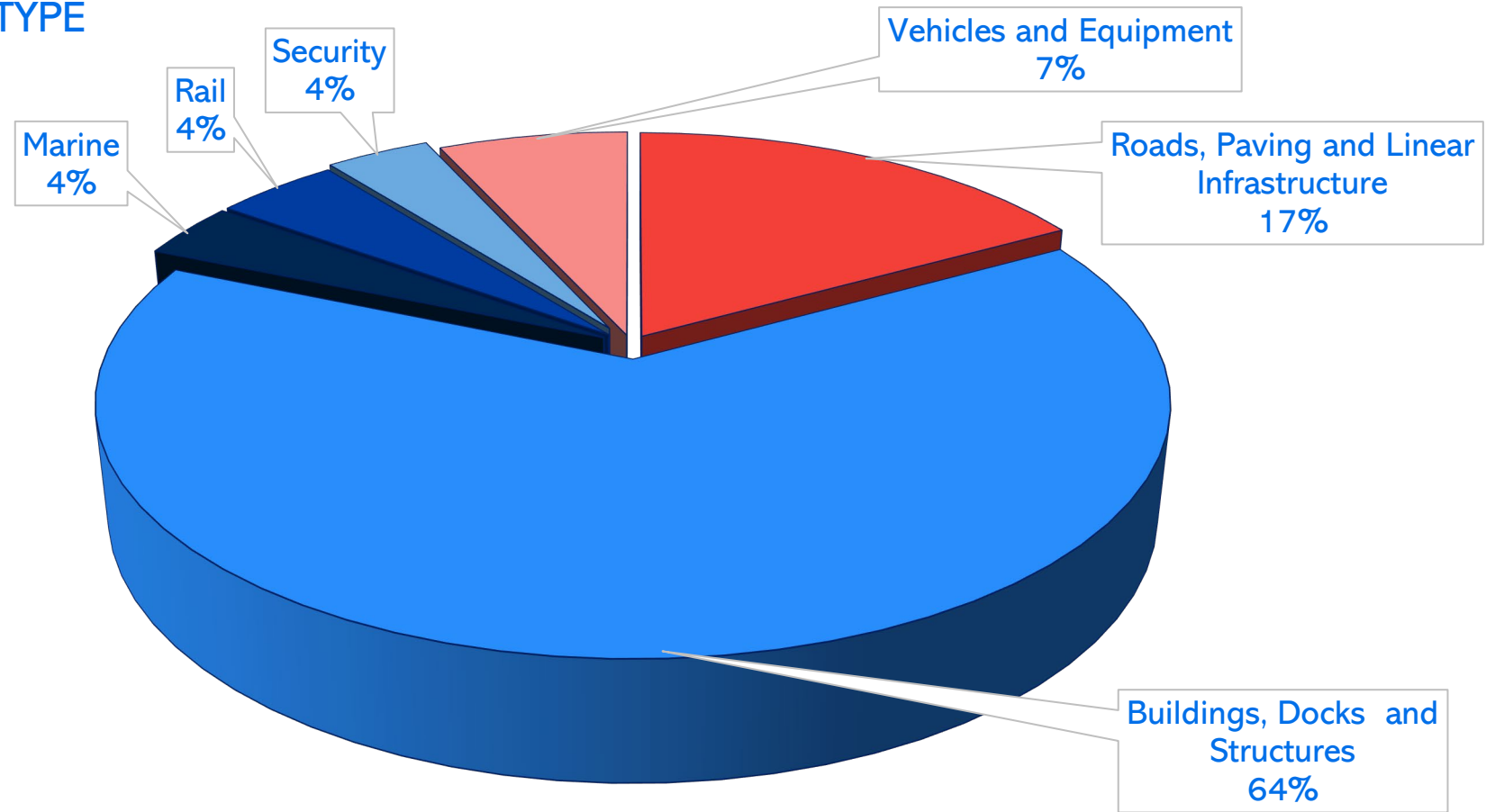
# REGIONAL ECONOMIC IMPACT

- 40,000 jobs in Ontario
- \$4 billion in cargo
- Support for key industries



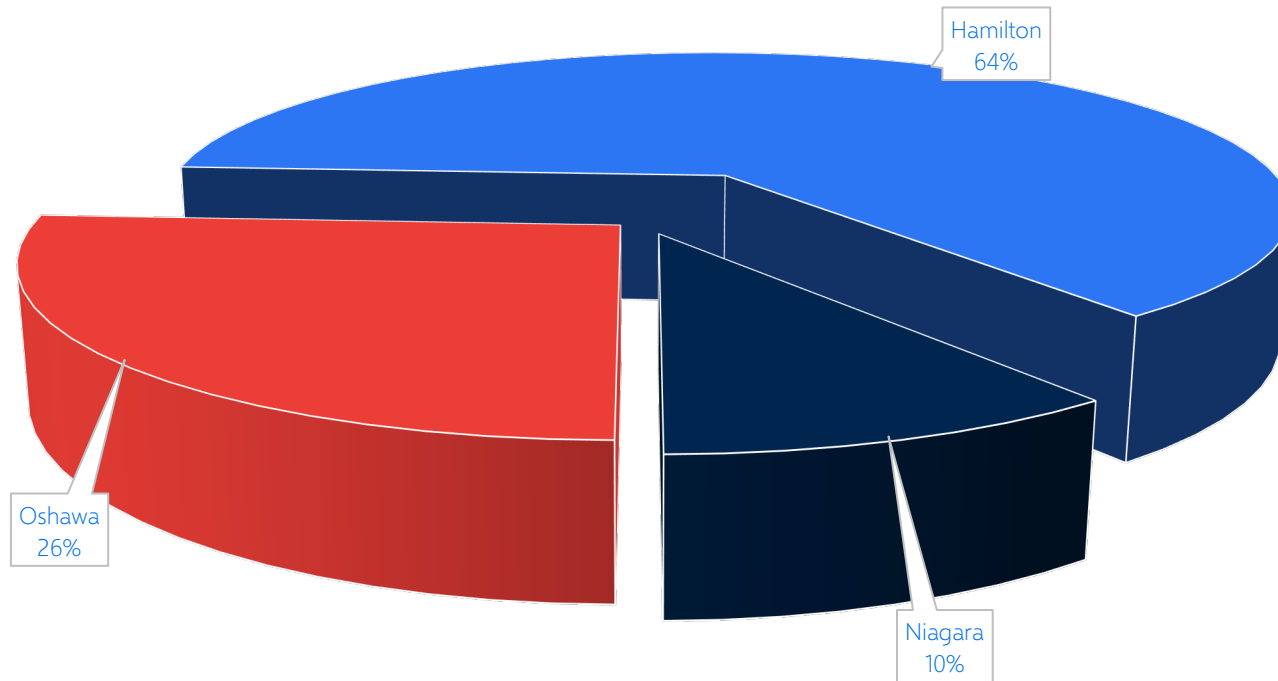
## 2024 CAPEX HIGHLIGHTS

### CAPEX BY ASSET TYPE

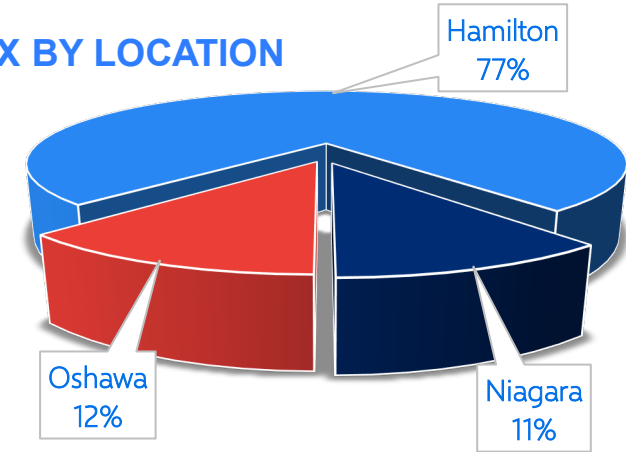


## 2024 CAPEX HIGHLIGHTS

### 2024 CAPEX BY LOCATION



### 2023 CAPEX BY LOCATION





## INTEGRATED NETWORK

Southern Ontario is heading for a population of 10 million in the next 20 years.

HOPA takes a regional perspective on goods movement.

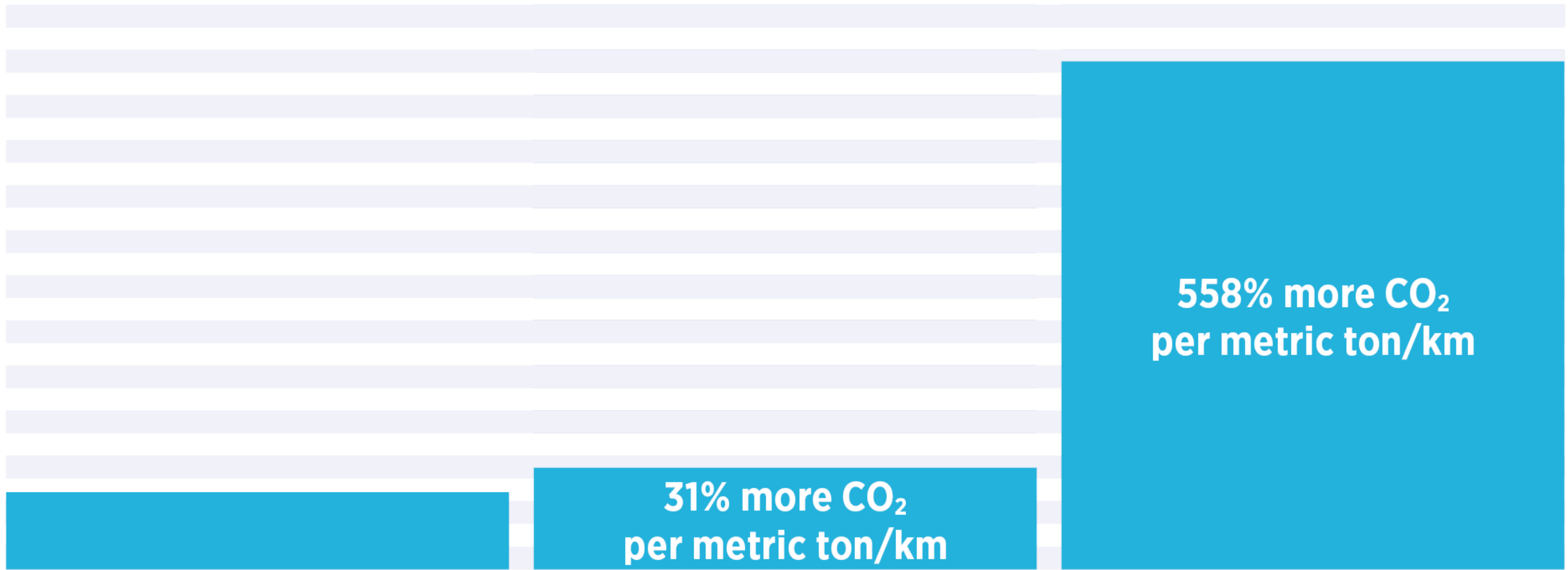




## INNOVATION

# Using data to optimize modal choice

- Data analysis partnership with McMaster University
- 2.5 million heavy truck trips per year GTHA-US Midwest
- Identifying key commodities as targets for new marine services



9.2



12.1



60.5

CO<sub>2</sub> Grams per metric ton/km



## INNOVATION

# Incentivizing sustainable choices

- LNG bunkering in Hamilton Port
- Environmental initiatives funding program
- EV charging, solar installations, energy efficiency upgrades



## We manage 3<sup>rd</sup> party industrial properties

- Redevelop more brownfield sites in Ontario for modern industrial use
- Private or public sector owners tap into HOPA's expertise, brand and network



EXPANDING FOOTPRINT

# GROWTH IN NIAGARA: A REGIONAL PERSPECTIVE ON GOODS MOVEMENT



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NIAGARA PORTS

# Thorold Multimodal Hub

- 2023 Canadian Urban Institute Brownie Award for excellence in Brownfield redevelopment

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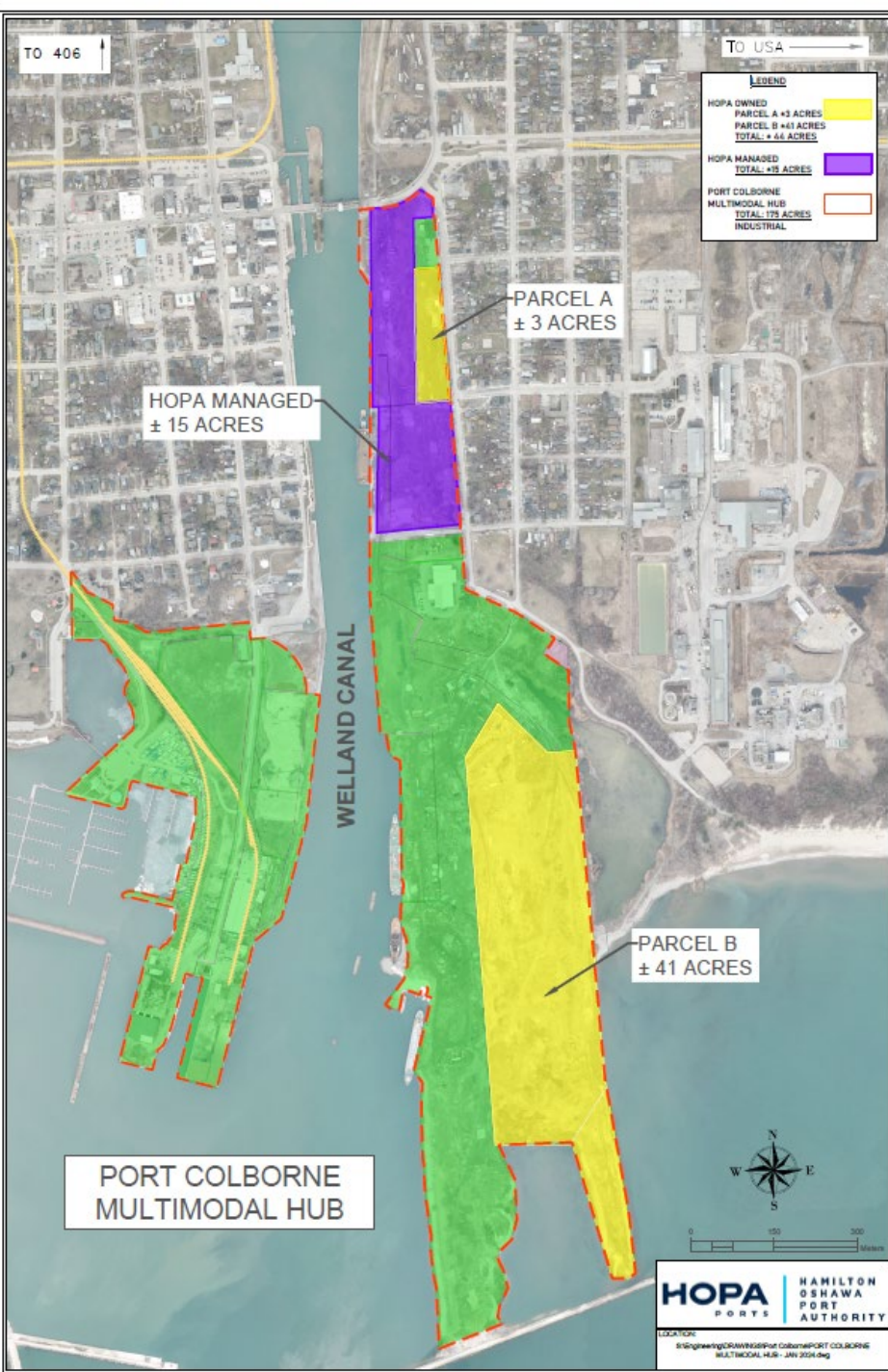
NIAGARA PORTS

# Thorold Multimodal Hub

- Partnership with BMI Canada
- 30+ tenants
- Over \$125 million invested
- Estimated 250 FTE jobs by end of 2024

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## NIAGARA PORTS

# Port Colborne Lands

## Transport Canada Surplus Lands

- Transfer announced transfer of 41 acres of surplus lands to HOPA in November, currently amending Letters Patent
- 175 Acres Marine Related Development

## NIAGARA PORTS



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NIAGARA PORTS

# Port Colborne

- Great Lakes Centre
  - Niagara College
  - Brock University
  - Seafarers International Union
  - Niagara Peninsula Conservation Authority

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NIAGARA PORTS

# Port Colborne

- Compatible industrial uses
- Rail connection
- Improved port-city interface

HOPA PORTS





## COMMUNITY RELATIONS

- Hotel Dieu Shaver Celebrity Ice Cup
- Port Colborne Canal Days
- 2024 Niagara Rowing Championships

LOOKING AHEAD

## HOPA in 2024:

- Supply Chain Sustainability
- Climate and Energy
- Digitization
- Creating a Sustainably Great Organization