2024 Trimester 1 Presentation

July 23, 2024



Agenda

- □ Recommendation
- Vision/Mission/Values
- ☐ Strategic Pillars
- Levy
- Rate
- ☐ Capital and Related Projects
- ☐ Debt Management
- Looking Forward
- ☐ Thank You
- □ Recommendation



In preparing this presentation, certain assumptions and estimates are necessary. They are based on information available to staff at the time. Actual results will vary although as regulated through the Municipal Act, a balanced budget is required.



Recommendation

That Corporate Services Department Report 2024-107 be received for information; and

That the recommended transfers to and from the City's capital close-out account and related reserves as outlined in Appendix B of Corporate Services Report 2024-107 be approved; and

That the recommended reserve and capital and related project transferred as outlined in the financial section of Corporate Service Report 2024-107 be approved.





Appendix A – 2024 Trimester 1 Presentation

Vision, Mission & Corporate

Values

Vision Statement:

A healthy and vibrant waterfront community embracing growth for future generations.

Mission Statement:

To provide an exceptional small-town experience in a big way.

Corporate Values

- Integrity We interact with others ethically and honourably
- Respect We treat each other with empathy and understanding
- Inclusion We welcome everyone
- Responsibility We make tomorrow better
- Collaboration We are better together





Alignment with the Strategic Plan



Environment & Climate Change



Welcoming,
Livable &
Healthy
Community



Economic Prosperity



Increased Housing Options



Sustainable & Resilient Infrastructure



\$

Levy	Forecast	Budget	Net	
Revenue	38,733,219	36,375,365	2,357,854	
Personnel Expense	(16,704,500)	(16,704,500)	-	
Operating Expense	(15,101,480)	(15,051,480)	(50,000)	
Surplus before Transfers	6,927,239	4,619,385	2,307,854	
Transfer (to)/from Capital	(11,544,846)	(6,168,881)	(5,375,965)	
Transfer (to)/from Reserves	(2,108,120)	(1,821,538)	(286,582)	
Transfer (to)/from Funds	6,725,727	3,371,034	3,354,693	
Surplus/(Deficit)	-	-	-	

Forecasted Differences:

Revenue:

- \$180,000, net in investment income
- \$130,000 related to penalties and interest

 Note this is not because delinquency of payment is increasing but that they are not falling as anticipated
- Grants
 - Canadian Community Benefit Fund(CCBF)
 - (former Gas Tax) \$49,263
 Ontario Community Improvement Fund (OCIF) \$155.391
 - Ontario Tourism Growth Program (TGP) \$250.000
 - Southwest Ontario Development Fund \$1,500,000
- Reductions
 - Celebrate Canada Grant was cut from \$15,000 to \$8,000 a reduction of \$7,000
 - Ontario Municipal Partnership Fund (OMPF) was cut from \$2,611,500 to \$2,591,700 a reduction of \$19.800

Transfers to Capital subject to report approval: Electricity for EV Charging stations \$66,618

Transfer (to)/from Reserves subject to report approval:

- Subject matter expert reserve \$56,082
- Working capital reserve \$160.500



Rate



Rate	Forecast	Budget	Net
Revenue	16,559,613	16,559,613	-
Personnel Expense	(983,800)	(983,800)	-
Operating Expense	(9,421,879)	(9,421,879)	-
Surplus before Transfers	6,153,934	6,153,934	-
Transfer (to)/from Reserves	1,393,393	(1,961,300)	3,354,693
Transfer (to)/from Funds	(7,547,327)	(4,192,634)	(3,354,693)
Surplus/(Deficit)	-	-	-

Forecasted Differences:

Transfer (to)/from Reserves:

 To fund approved Infrastructure Needs Study projects \$3,354,693

Transfer (to)/from Funds:

 To fund approved Infrastructure Needs Study projects \$3,354,693 ... this transfers the funds to the capital flow through accounts (which flow through the Levy) ... then to the Capital and Related Project Budget.



Capital and Related Projects



Department	Open Projects At the beginning of 2024	2024 Capital Budget	Projects Approved in T1	Total Open Projects for 2024 T1	Projects Completed/Clos ed out	Open Projects - At the end of 2024 T1	Closeout Percentage
Global CLT	3			3	(1)	2	33.3%
Development	4	1	1	6	(1)	5	20.0%
Communications	3			3		3	0.0%
Corporate Services	5	4		9	(2)	7	40.0%
Community Safety	1	2		3		3	0.0%
Planning	2			2		2	0.0%
Library	1	5		6		6	0.0%
Museum + Roselawn	6	6		12	(2)	10	33.3%
Self-sustaining Entities	3	2		5		5	0.0%
Public Works	34	11		45	(10)	35	29.4%
Rates (Water, Wastewater, Storm Sewer)	15	2	12	29	(1)	28	3.7%
Total	77	33	13	123	(17)	106	18.9%



Capital and Related Projects



Department	2023 T2	2023 T3	Multi-Year Project	Open Projects - At the end of 2024 T1
Global		1	1	2
Development	1	3	1	5
Communications	1	2		3
Corporate Services	1	2	4	7
Community Safety		1	2	3
Planning		1	1	2
Library		2	4	6
Museum + Roselawn	1	9		10
Self-sustaining Entities	1	3	1	5
Public Works	4	22	9	35
Rates	3	12	13	28
Total	12	58	36	106

66% of open projects are expected to be completed by year end. 34% of open projects are multi-year projects.



Appendix A Regentation Repended Funding Transactions



- The following funding transactions are recommended (they have been reflected in the forecast):
 - Transfer to the working capital reserve to maintain a reserve balance consistent with the City's reserve policy. This amount is recommended at \$160,500.
 - Transfer to the subject matter experts reserve to maintain a reserve balance consistent with the City's reserve policy. This amount is recommended at \$56,082
 - Transfer to the Electric EV Charging project (see next slide). This amount is recommended at \$66,618.

Electric EV Charging Project



- The City is currently working with a company called Flo to bring EV charging stations to City properties.
- The City has applied for grant funding to support the project.
- The project has expanded to more sites to qualify for grant funding. While Flo will pay for the charging stations and operate them, including maintenance, the City needs to bring power to all locations. The City's estimated for this project is approximately \$200,000 which could be offset by the grant application.
- Anticipated sites include
- Current funding set aside is \$40,000 and this report /
 presentation proposes increasing that amount by \$66,618
 to \$106,618. Should this funding and any grant obtained
 be insufficient to complete all locations, Staff will bring to
 Council a report requesting the use of the infrastructure
 reserve.

Location	Quantity	Туре
Nickel Beach	2	Level 2
Centenial Park	2	Level 2
City Hall	4	Level 2
Market Square	4	Level 2
West Street (towards Sugarloaf)	2	Level 2
Roselawn	2	Level 2
HH Knoll	2	Level 2
Operations Centre	4	Level 2
Firehall	4	Level 2
VHWC	2	Level 3
VHWC	2	Level 2
Total	30	



Reserves



	2023 Year End Balance	2024 Approved Budget	2024 In-Year Approved Transfers		2024 Forecasted Year- End Reserve Balance
Total Boards and Committees Reserves	1,142,523	71,000	-	5,300	1,218,823
Total Programs, Grants and Activities	482,213	50,000	-	-	532,213
Total Self-Sustaining Entities	(571,368)	94,838	-	(50,700)	(527,230)*
Total General Government	9,396,051	478,700	-	99,900	9,974,651
Total Capital	8,235,162	3,968,817	(3,354,693)	381,500	9,230,786
Total Reserves before WIP	18,684,581	4,663,355	(3,354,693)	436,000	20,429,243

^{*} Loan with Sugarloaf Marina



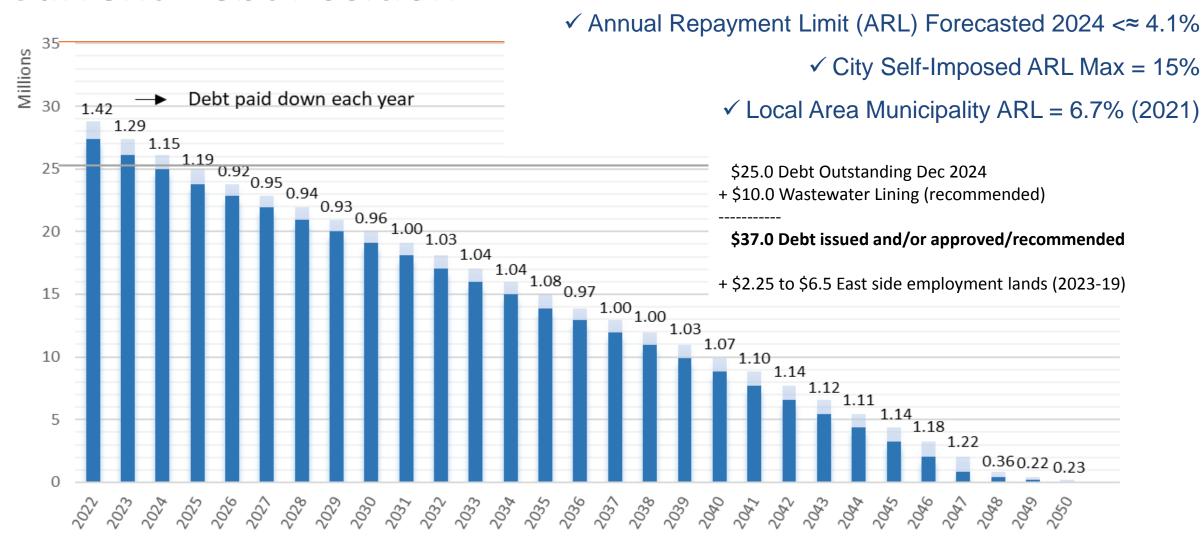
Debt Management



('000s in millions)	2023	2024	2025	2026	2027	2028
External Debt - Known	26,123	24,968	23,777	22,859	21,912	20,971
External Debt - Forecasted			9,882	9,758	9,628	9,491
Internal Financing	2,319	2,074	1,853	1,753	1,653	1,553
Total Borrowing (External & Internal)	28,442	27,042	35,512	34,370	33,193	32,015
Interest - Known	878	841	805	767	736	705
Interest - Forecasted			397	391	385	378
Principal - Known	1,288	1,155	1,191	948	948	941
Principal - Forecasted			118	124	130	137
External Borrowing Charges	2,166	1,996	2,511	2,230	2,199	2,161
Illustrative In-Year ARL*	4.8%	4.1%	5.0%	4.2%	3.9%	3.7%
City Self Imposed Max	15.0%	15.0%	15.0%	15.0%	15.0%	15.0%
Provincial Imposed Max	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%



Current Debt Position



Looking Forward



2025 budget key dates:

- October 16, 2024 Capital, Levy, and User Fee Budget presentation
- October 22, 2024 Approve Capital, Levy, and User Fee Budget at Council meeting
- November 20, 2024 Rate Budget presentation
- November 26, 2024 Approve Rate Budget at Council meeting

Combined into one meeting at direction of Council during the 2024 budget process

Trimester 2 Reporting is planned to be incorporated with the October 16, 2024 Capital, Levy, and User Fee Budget Presentation







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