

Appendix A - 2021 Water Budget

|                                       | 2020      |           | 2021      | \$        | %      |
|---------------------------------------|-----------|-----------|-----------|-----------|--------|
|                                       | Forecast  | Budget    | Budget    |           |        |
| Penalties and other fees              | 43,772    | 49,600    | 39,998    | - 9,602   | -19.4% |
| Variable                              | 2,192,599 | 2,600,201 | 2,128,931 | - 471,270 | -18.1% |
| Fixed                                 | 2,649,504 | 2,530,023 | 2,572,569 | 42,546    | 1.7%   |
| Total Revenue                         | 4,885,875 | 5,179,824 | 4,741,498 | - 438,326 | -8.5%  |
| Fixed Ratio                           | 55%       | 49%       | 55%       |           |        |
| Niagara Region Charges                | 2,124,086 | 2,430,382 | 2,212,840 | - 217,542 | -9.0%  |
| Personal costs                        | 540,705   | 790,145   | 561,350   | - 228,795 | -29.0% |
| Operations                            | 877,788   | 741,748   | 739,260   | - 2,488   | -0.3%  |
| Capital Pay-as-you-go^                | 171,261   | 509,219   | 250,000   | - 259,219 | -50.9% |
| Capital Pay-as-you-go (Carryforward)^ | 337,958   | -         | -         | -         | -      |
| Borrowing Costs^                      | 362,242   | 364,299   | 364,300   | 1         | 0.0%   |
| Reserve Transfers                     | 471,835   | 344,031   | 613,748   | 269,717   | 78.4%  |
| Total Expenses                        | 4,885,875 | 5,179,824 | 4,741,498 | - 438,326 | -8.5%  |
| Surplus / (Deficit)                   | -         | -         | -         | -         |        |

| Operating Costs                                 |         | R&M - P&C                          |         | Contracted Services |
|---|---------|------------------------------------|---------|---------------------|
| Association / Membership Fees                   | 2,000   | Water Main Maintenance             | 30000   | 34160               |
| Communications & Public Relations               | 10,000  | Water Main Valve Maintenance       | 4000    | 8000                |
| Computer Software                               | 7,900   | Repair / Replacement               | 6500    | 9000                |
| Contract Services                               | 170,760 | Water Main Flushing                | 2000    | 0                   |
| PAP / Online Incentives                         | 20,000  | Fire Hydrants                      | 29400   | 14300               |
| Seniors Discounts                               | -       | Meters                             | 7800    | 10200               |
| Equipment - Purchase                            | 17,300  | Services (including thaws)         | 22200   | 38100               |
| Equipment - Rental                              | 2,900   | Leak Detection                     | 500     | 52500               |
| Office Supplies                                 | 13,750  | Locates                            | 500     | 2500                |
| Postage & Courier                               | 40,000  | Elizabeth St. Bulk Water Depot (W) | 1100    | 1000                |
| Protective & Uniform Clothing                   | 6,000   | Elm St. Bulk Water Depot (W)       | 500     | 1000                |
| Repairs and Maintenance - Parts and Consumables | 104,500 |                                    | 104,500 | 170,760             |
| Staff Training & Development                    | 18,400  |                                    |         |                     |
| Subject Matter Experts - Consultants            | 34,000  |                                    |         |                     |
| Telephone/Internet                              | 8,800   |                                    |         |                     |
| Travel  | 1,800   |                                    |         |                     |
| Utilities - Hydro                               | 2,600   |                                    |         |                     |
| Chargebacks                                     | 278,550 |                                    |         |                     |
|   | 739,260 |                                    |         |                     |

Costs covered in the levy including fleet, engineering, billing clerk, collections, etc.

^ The capital budget was approved at the November 23, 2020 Council meeting through Report 2020-125.