2023 Rate Budget

December 7, 2022



Agenda

- □ Recommendation
- □ Rates Impacts
- Highlights
- Risks
- Current Updates
- □ Inflation and City Growth
- Process
- Comparisons
- Debt/Reserve Outlook
- □ In-Year Operating Activity
- Metrics
- Rate Budgets
- Risks
- Looking Forward
- Thank You
- Recommendation









In preparing the 2023 Rates Budget and Rate Setting, certain assumptions and estimates are necessary. They are based on information available to staff at the time. Actual results will vary although, as regulated through the Municipal Act, a balanced budget is required.



2023 Rates Budget

That Corporate Services Department Report 2023-246, **BE RECEIVED**; and

That the 2023 Rates Budget as outlined in Appendix B to Corporate Services Department Report 2023-246, **BE APPROVED**.





Rate Impacts

<u>Water</u>

8% increase to the variable and fixed rates

Wastewater

No change in wastewater rates

Storm Sewer

Single Family Property change equals \$12.71 or 10%.

Combined increase is 2.92% or \$46.07 per average household using 150 cubic meters of water

This increase absorbs the Niagara Region anticipated increase communicated at their Budget Review Committee of the Whole – July 21, 2022



Highlights

Connecting the City

- Re-implement a backflow (\$1,000) and disconnect (\$2,500) grant program at a budgeted value of \$25,000.
- Maintain the Guaranteed Income Supplement (GIS) grant introduced in 2021 for wastewater charges.
- Maintain water and wastewater lateral replacement grant program introduced in 2022.
- Maintain the pre-authorized payment and move to online billing incentives introduced in 2021 and 2022.
- Covers forecasted increases in Niagara Region charges of \$357,000, representing 105.5% of the year over year increase in rate expenses.
- \$2.045 million in new Water, Wastewater and Storm Water projects
 - \$500,000 for new linings of wastewater pipes
 - \$500,000 for inventorying, cleaning, and condition assessments of the storm water system
 - \$300,000 storm water outlet backflow control
- No new debt is proposed...water debt paid down by \$298,700 and Storm Sewer debt paid down by \$246,000





Risks to the Budget



Actual events and results can be substantially different from what is expected or implied as a result of risk. uncertainties, and other factors, many of which are beyond our control, including, but not limited to:

- Changes to legislation, including rules and regulation

 i.e. Bill 39, Better Municipal Governance Act, 2022 was introduced subsequent to the development of this budget and is still being reviewed at the time of printing this presentation
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- Interest rates declining which impact investment income
- Higher precipitation and lake levels compared to 2022 increasing inflow and infiltration or changing water usage
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Current Capital and Related Projects Status

Project Name			Project Spending To Date as of Nov 16 2022	Remaining Funding as at Nov 16 2022*	Project Timeline	
Erie St Watermain Replacement Project	21C-PW-R48	2,078,216	(1,100,203)	978,013	2023	
Neff St Outlet Retrofit	22C-SS-B64	300,000	(23,186)	276,814	2023	
Electrical Motor SoftStart	22C-SS-B65	5,600	-	5,600	2022	
Trailer Mount 6" Pump	22C-SS-B66	74,000	(20,696)	53,304	2023	
CLI-ECAs Studies	22C-SS-B67	120,000	-	120,000	2023	
Pumping Station Upgrades	22C-SS-B68	35,000	-	35,000	2023	
Storm Pond Cleaning & Maintenace	22C-SS-B69	75,000	-	75,000	2023	
Cube Van - WT/WW	22C-WW-B25	90,000	-	90,000	2023	
Trailer Mount 6" Pump	22C-WW-B66	67,000	(20,696)	46,304	2023	
Clarke Area inflow reduction	22C-WW-B72	640,000	-	640,000	2023	
Passenger Truck - WT/WW	22C-WW-B26	46,000	-	46,000	2023	
Watermain Replacement	22C-WW-B73	5,000,000	-	5,000,000	2026	
Stormwater Management Strategy	22C-WW-R06	200,000	-	200,000	2023	
Investigation & Remediation	22C-WW-R07	298,000	(99,165)	198,835	2023	
Public Education Campaign	22C-WW-R08	30,000	-	30,000	2023	
Pollution Prevention	22C-WW-R09	250,000	-	250,000	2025	
Maintenance Hole & Mainline Sewer	22C-WW-R10	300,000	-	300,000	2022	
		9,608,816	(1,263,947)	8,344,869		
Future Funding - 266,700 from 2023 to 2026	(1,066,800)					
Fully Funded amount at November 16, 2022	7,278,069					

*Reaming funds are before any commitments that have been contracted not been paid.

Project Management

Clearing the Backlog

- 2022 experienced a restructuring of Public Works
- All previously approved projects were reviewed by staff and several recommended for closure as the new team assessed greatest need, risks facing infrastructure, and funding requirements
- Continued review of Public Works identified the need for two Project Managers.
 - Currently the City has no Project Managers. Project Managers are common in organizations to oversee all aspects of capital and related projects. These individuals will not supervise other employees although they will work with team members from across the City
 - The City has posted for one Senior Project Manager and one Junior Project Manager
 - These positions will not add to the headcount or full-time equivalents (FTEs) of the City as other vacant jobs will be declared redundant





Inflation Environment



Industrial Product Price Index



Consumer Price Index



Annualized September 2022*





* Data sourced from Statistics Canada





Developed through a process that obtained both Council and Staff input.

	Capital	Levy	Rate
Final to Financial Services	September 1st	October 6th	October 6th
Final Senior Leadership Review	September 15th	November 15th	November 15th
Budget Committee Package	November 23rd	November 23rd	November 23rd
Committee of the Whole Budget Meeting	December 7th	December 7th	December 7th
Council Approval	December 13th	December 13th	December 13th



Vision/Mission/Values







Vision Statement:

A vision statement expresses an organization's desires for the future. This is our vision statement:

A vibrant waterfront community embracing growth for future generations

Mission Statement:

A mission statement expresses the immediate goals of an organization, clearly and concisely. This is our mission statement:

To provide an exceptional small-town experience in a big way

Corporate Values:

Corporate Values are guiding principles and beliefs supported by everyone in an organization so that they can work toward common goals in a cohesive and positive way. These are our corporate values:

Integrity – we interact with others ethically and honourably Respect – we treat each other with empathy and understanding Inclusion – we welcome everyone Responsibility – we make tomorrow better Collaboration – we are better together

Revisiting Trimester 1

Strategic Pillars



Community Pillars

These pillars are areas that directly benefit our residents, businesses, and visitors.

- 1. Service and Simplicity Quality and Innovative Delivery of Customer Services
- 2. Attracting Business Investment and Tourists to Port Colborne
- 3. City-Wide Investment in Infrastructure and Recreational/Cultural Spaces

Corporate Pillars

These pillars are the day-to-day practices, processes, and governance that Council and

staff are focused on to ensure maximum value and benefit for our residents.

- **1.** Value: Financial Management to Achieve Financial Sustainability
- 2. People: Supporting and Investing in Human Capital
- 3. Governance: Communications, Engagement, and Decision-Making







Themes - Focus



Enviromental Sustainability

Welcoming and livable community

Increase and enhance housing options

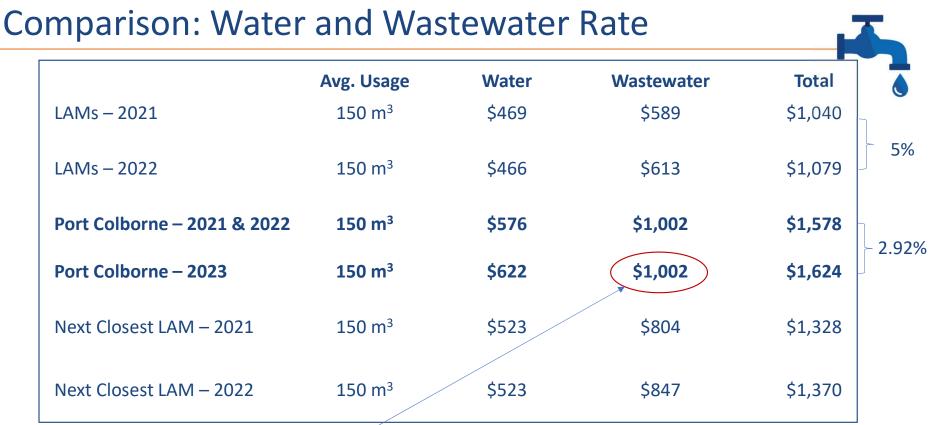
Competitive Advantage

- People
- Processes getting to simple (moving towards)
- Community Connecting
- Location

- Service Levels
- Growth Achieve Economies of Scale
- Impact of leading a reduction in the Infrastructure Deficit

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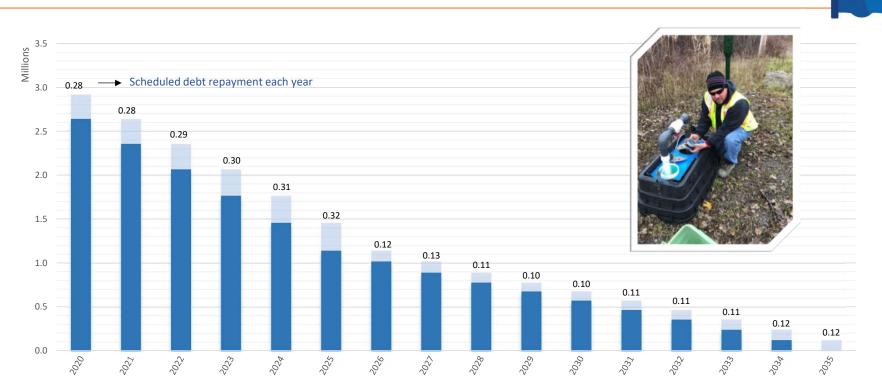


The above figures are based on 150 m³ and will change as water usage changes



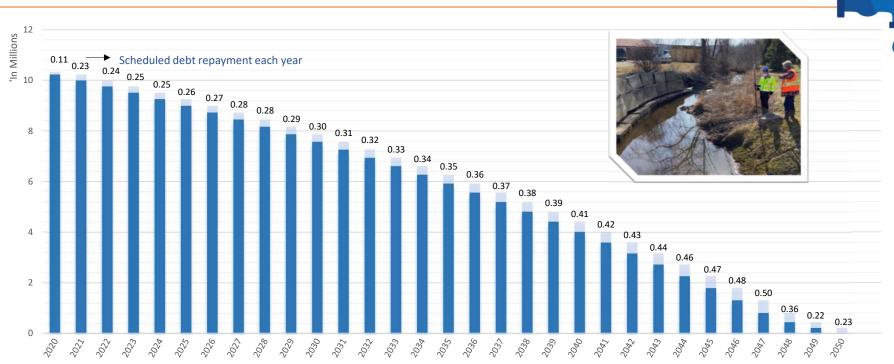
70% of this cost is Niagara Region charges to clean the wastewater. The volume being cleaned is at a ratio of 2.67 m³ per 1 m³ of water billed (3-year average). Illustrating the majority of wastewater is from inflow and infiltration.

Debt Outlook - Water





Debt Outlook – Storm Sewer



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Should this budget be approved, and the 2023 budget = actual, and the 2022 forecast = forecast at year end, the forecasted rate reserves would be as follows come the end of 2023 (provided there are no new projects approved):

- Water forecasted at \$1,227,000
- Wastewater forecasted at \$2,065,000
- Storm Sewer forecasted at \$554,000

Reserves are used in case of an emergency, to cover a budget shortfall in-year and to support future capital works recognizing the identified infrastructure deficit.







In-Year Operating Activity

2022 to Date

Water

- 21 (9 2021) watermain breaks
- 7 (19 2021) complaints
- 1,956 (716 2021) chlorine samples
- 350 (368-2021) microbiological samples
- 640 (640 2021) hydrants inspected twice
- 302 (274 2021) valves turned
- 7 (21 2021) water services installed
- 44 (41 2021) curb boxes repaired
- 16 (15 2021) dead ends flushed weekly
- Bi-weekly flushing of new subdivision

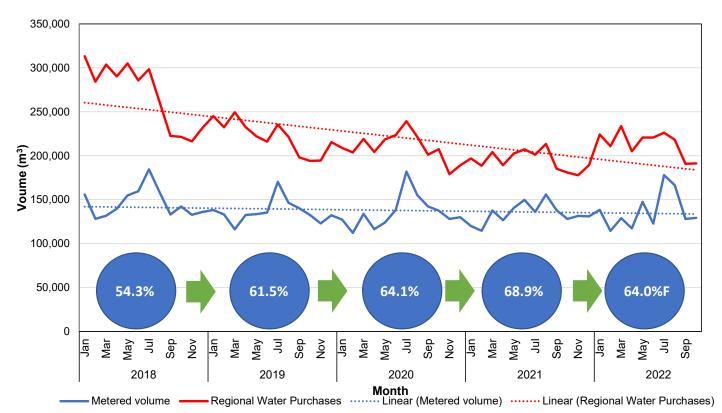
Wastewater/Storm

- 519 (543 2021) maintenance holes inspected
- 25 (50 2021) sewer lateral backups
- 2 (12 2021) sanitary laterals installed
- 33 (25 2021) clean out repairs
- 3 (1 2021) catchbasin replacement
- 22.5 km (3.2km 2021) CCTV inspection of sanitary pipes and storm pipes

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Note: 2021 statistics are compared consistently over the same year to date period as prior year

Water Purchased vs. Water Billed





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To provide an exceptional small-town experience in a big way

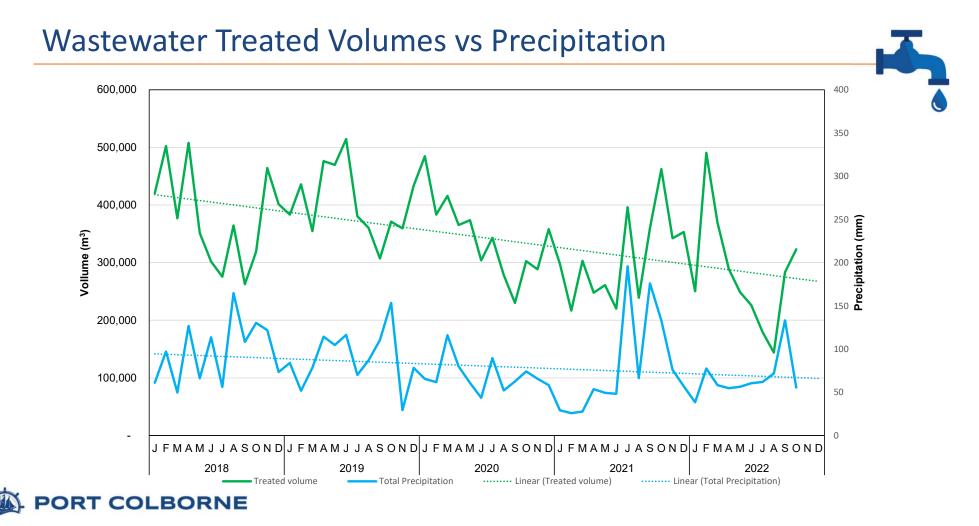
Water Volumes (m³)

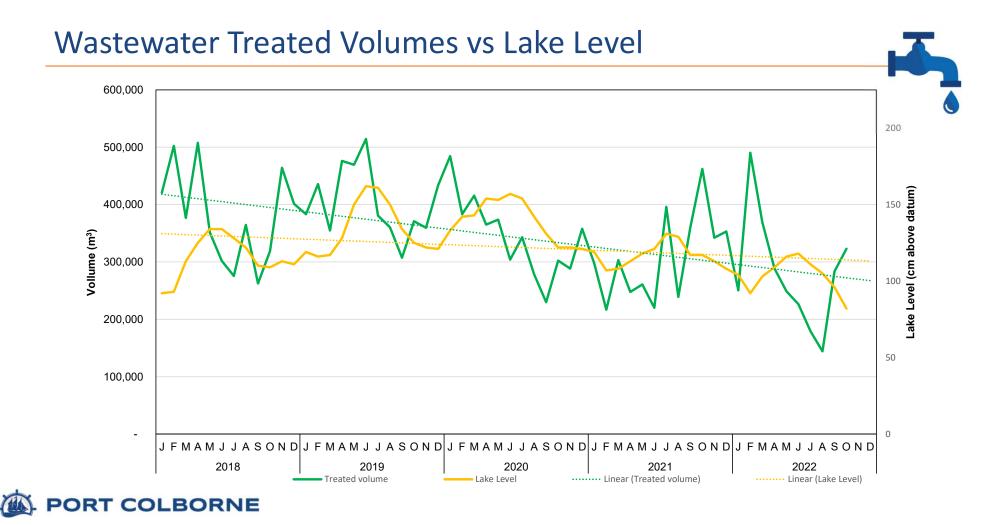


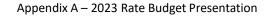


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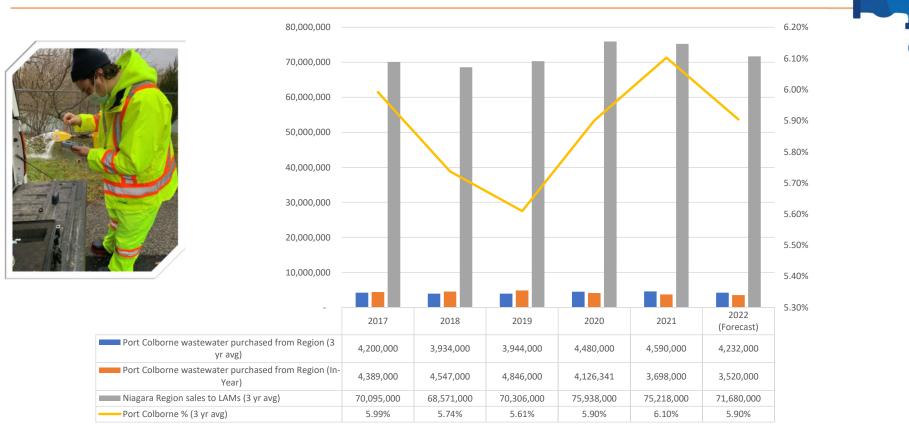
Port Colborne is 4.1% of the Niagara Region Population (2021 Census)







Wastewater Volumes (m³)

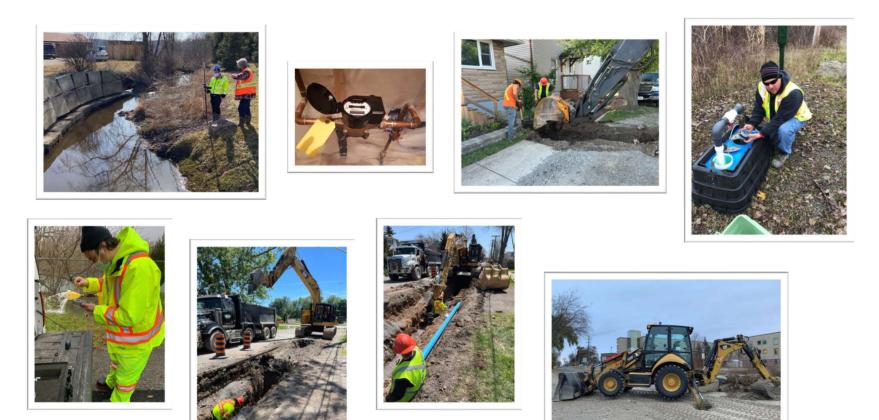


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Port Colborne is 4.1% of the Niagara Region Population (2021 Census)

Rate Budgets





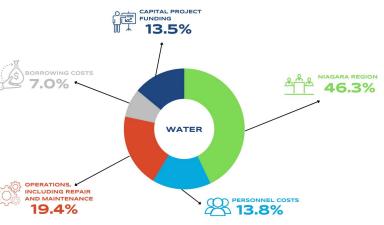
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Re-implement wastewater backflow and disconnect grant programs

ltem	Grant
Backflow	\$1,000
Disconnect	\$2,500

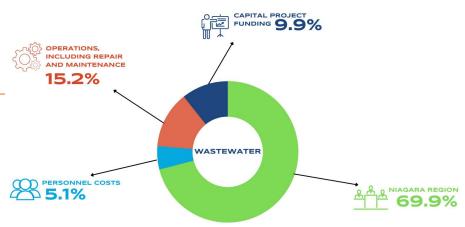
- These programs are already in the sewer and drainage works bylaw
- This budget provides base funding for the program of \$25,000
- Staff will not turn anyone away (if additional funds are needed, reserves will be utilized)

Water



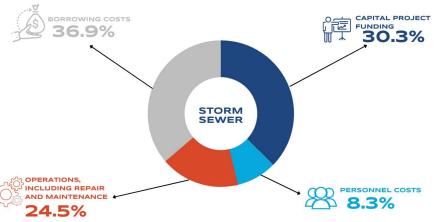
	2019	2019	2020	2020	2021	2021	2022	2022	2023	\$	%
	Actual	Budget	Actual	Budget	Actual	Budget	Forecast	Budget	Budget	Y/Y Budget C	hange
Penalties and other fees	79,870	49,600	43,773	49,600	118,714	39,998	63,600	97,000	63,100	(33,900)	(34.9%)
Variable	2,090,175	2,545,523	2,192,600	2,600,201	2,140,479	2,128,931	2,200,000	2,120,000	2,376,000	256,000	12.1%
Fixed	2,529,022	2,463,697	2,649,521	2,530,023	2,568,152	2,572,569	2,540,000	2,540,000	2,743,200	203,200	8.0%
Total Revenue	4,699,067	5,058,820	4,885,893	5,179,824	4,827,345	4,741,498	4,803,600	4,757,000	5,182,300	425,300	8.97%
Fixed vs. Variable	55%	49%	55%	49%	55%	55%	54%	55%	54%		
Niagara Region	2,128,971	2,375,340	2,124,086	2,430,382	2,013,547	2,212,840	2,220,477	2,040,866	2,398,200	357,334	17.5%
Personnel costs	735,049	746,829	540,705	790,145	610,954	561,350	651,480	749,300	714,540	(34,760)	(4.6%)
Operations	975,565	719,021	875,788	741,748	774,080	739,260	876,978	935,310	1,003,970	68,660	7.3%
Capital	507,255	509,219	509,219	509,219	200,000	250,000	266,700	266,700	621,700	355,000	133.1%
Borrowing costs	362,571	364,380	364,242	364,299	364,392	364,300	364,629	364,629	364,326	(303)	(0.1%)
Reserve transfers	(10,344)	344,031	471,853	344,031	864,372	613,748	423,336	400,195	79,564	(320,631)	(80.1%)
Total Expenses	4,699,067	5,058,820	4,885,893	5,179,824	4,827,345	4,741,498	4,803,600	4,757,000	5,182,300	425,300	8.97%
Surplus / (Deficit)	-	-	-	-	-	-	-	-	-	-	

Wastewater



	2019	2019	2020	2020	2021	2021	2022	2022	2023	\$	%
	Actual	Budget	Actual	Budget	Actual	Budget	Forecast	Budget	Budget	Y/Y Budget	Change
	-	44.000	44.000	10 500	c2 0 c2	22.000	24,400	14.000	24,400	17 100	122.40/
Penalties and other fees	24,563	14,000	14,306	19,500	63,962	33,000	31,100	14,000	31,100	17,100	122.1%
Variable	1,714,867	2,271,636	1,723,798	2,559,638	1,022,571	2,207,282	640,000	623,067	640,000	16,933	2.7%
Fixed	3,242,518	3,205,857	3,521,448	3,409,291	5,624,115	4,519,326	6,370,000	6,300,000	6,370,000	70,000	1.1%
Total Revenue	4,981,948	5,491,493	5,259,552	5,988,429	6,710,648	6,759,608	7,041,100	6,937,067	7,041,100	104,033	1.54%
Fixed vs. Variable	65%	59%	67%	57%	85%	67%	91%	91%	91%		
Niagara Region	4,367,988	4,076,742	4,531,531	4,544,117	4,265,746	4,805,000	4,089,000	4,920,879	4,920,879	-	0.0%
Personnel costs	49,809	326,369	108,994	354,379	305,477	561,350	325,740	374,600	357,270	(17,330)	(4.6%)
Operations	465,105	536,452	721,460	585,333	768,917	785,050	905,250	903,500	1,067,997	164,497	18.2%
Capital	227,348	545,573	545,573	545,573	400,000	350,000	984,797	324,897	840,000	515,103	158.5%
Borrowing costs	-	-	-	-	-	-	-	-	-	-	0.0%
Reserve transfers	(128,302)	6,357	(648,006)	(40,973)	970,508	258,208	736,313	413,191	(145,046)	(558,237)	(135.1%)
Total Expenses	4,981,948	5,491,493	5,259,552	5,988,429	6,710,648	6,759,608	7,041,100	6,937,067	7,041,100	104,033	1.54%
Surplus / (Deficit)	-	-	0	-	-	-	-	-	-	-	

Storm Water



	2019	2019	2020	2020	2021	2021	2022	2022	2023	\$	%
	Actual	Budget	Actual	Budget	Actual	Budget	Forecast	Budget	Budget	Y/Y Budget (Change
Installation service fee	1,112	5,000	(276)	5,000	-	-	-	-	-	-	-
Rate fees	730,566	740,800	766,976	770,279	693,086	854,720	1,307,000	1,407,000	1,437,700	30,700	2.2%
Total Revenue	731,678	745,800	766,700	775,279	693,086	854,720	1,307,000	1,407,000	1,437,700	30,700	3.96%
Personnel costs	-	-	-	-	101,826	-	108,580	124,800	119,090	(5,710)	(4.6%)
Operations	265,847	220,350	279,204	248,181	156,948	252,870	95,738	250,100	351,962	101,862	40.7%
Capital	-	-	39,998	-	23,724	23,724	110,000	110,000	850,000	740,000	672.7%
Borrowing costs	299,819	299,819	309,823	299,819	531,156	535,819	531,156	531,156	531,155	(1)	(0.0%)
Reserve transfers	166,012	225,631	137,675	227,279	(120,567)	42,307	461,526	390,944	(414,507)	(805,451)	(206.0%)
Total Expenses	731,678	745,800	766,700	775,279	693,086	854,720	1,307,000	1,407,000	1,437,700	30,700	3.96%
Surplus / (Deficit)	-	-	-	-	-	-	-	_	-	-	

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Looking Forward



- Infrastructure Needs Study (INS) will be completed in the first trimester of 2023. Staff will then develop a five (5) year linear capital projects plan that incorporates all linear assets such as water, wastewater, and storm sewer for recommended reconstruction and upgrades.
- The 5 year linear capital projects plan will be provided to Council with the 2024 Capital and Related Project Budget in September 2023.
- The INS highlighted the City needs to inventory and perform condition assessments of the storm water system. While water and wastewater inventory and condition assessment is well documented, this has not be done for the storm water system. This project has been included in the 2023 Capital and Related Project Budget.
- Review and update long standing bylaws related to rate budget activities.









2023 Rates Budget

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