

## What is a Living Wage?

A living wage is the hourly wage a worker needs to earn to cover their family's basic expenses within their community.

A living wage is a practical tool for reducing poverty through paid work.





## The Benefits of Paying a Living Wage

### **Good For People**

Better quality of life, improved health, out of poverty

#### **Good For Business**

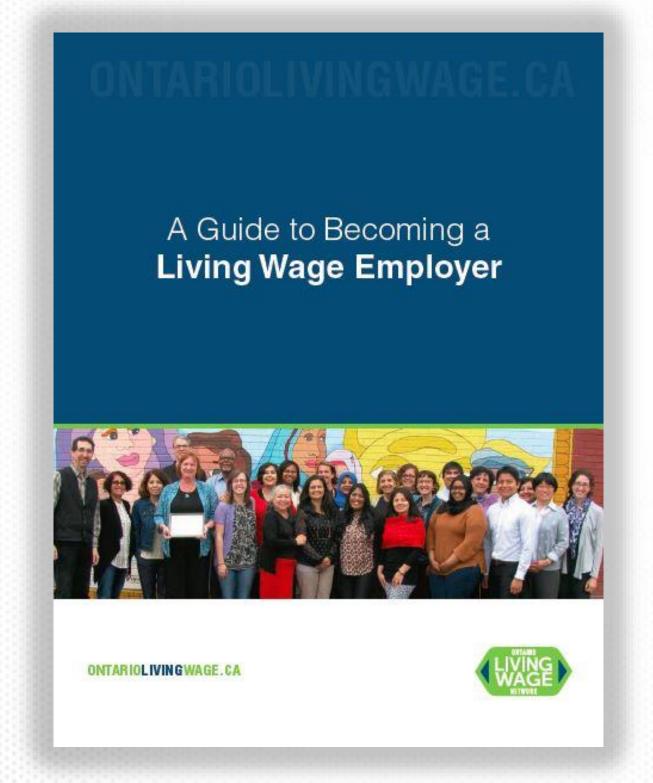
Higher retention rates
Less money spent on hiring and training

### **Good For Community**

Greater consumer spending power Increased spending in local community Increased civic participation



## **Employer Certification Program**





# Employer Certification Program Direct and Indirect Employees

Direct employees include permanent employees and contract staff who are on the payroll of the employer.

Indirect or externally contracted staff refers to staff that many businesses use to provide services such as janitorial, security, or catering. It includes contractors working on their own account, such as an independent cleaner or bookkeeper, and staff of a business contracted to do regular work for the organization on site.

# Employer Certification Program Phased-in Implementation

### Supporter

All direct full-time employees are paid a living wage. Committed to begin raising the pay of all direct part-time employees to the living wage rate.

#### Leader

All direct full-time and part-time employees are paid a living wage. Committed to including living wage in service contracts for externally contracted (third party) employees that provide service on a regular basis are paid a living wage.

### Champion

All direct full-time and part-time employees are paid a living wage, and all externally (third party) contracted staff that provide service on a regular basis are paid a living wage or will be when the contract renews.



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